

TBA

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SUMMARY KEYWORDS

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SPEAKERS

Daniel Bennett



00:00

Gentlemen even right?



00:01

Well, actually, I moved it up. But we're right before we all talk I Yeah. Not yet. Just for the beginning, we're going to do the main part. So



00:13

I just have to know when not to have it in my face.



00:16

What time is it? It's time. Yeah, I just want to know if



00:22

it's 531. Call



00:23

this meeting to order at 531. How's everybody doing tonight? Thanks for coming. So a great turnout. Thank you guys for coming. If anybody doesn't already know, we're live streaming this tonight on Facebook. So and I'm going to be doing a presentation here in a few minutes. Started out by approval of the minutes from last month. That's the audio that we sent out if

anybody has any objections or anything to that. audio meter. Yeah, it's like it's audio right. So but yeah, anyway, I think we're good with that. Okay, introduce a new members. Nobodies none of the new members this month are here but we have Gary is sp dad so he's already had stumpy gone and and the Wilsonville herb farm but he added another business this month. SP dead or SP gone or whatever it is. SP dead sorry. And then we got Matt power the vinyl underground out in Charlton and he's supposed to be here tonight. I think he might be showing up late. Meeting ahead of time. Oh, that's right. Right. And then primerica Oh, that's right. And Vicki is here today.

 01:46

So I will call it when we wait for to see if he shows up to match those up. And then we'll do that part. So as everybody gets signed in and put their business card in up here, everybody's good. versus working on that. All right, and then we'll go ahead and do our 45 second business pitches. So we're gonna go around the room. Everybody has 45 seconds to tell us a little bit about their business tonight. And Brian's got the timer over here. So Chris, we saw

 02:19

Hi, I'm Chris Nelson, owner of system solutions. I take care of computers, networks, both commercial and residential. do backups for companies for their current data. I also sell compatible toner cartridges. Quality high quality toner cartridges for laser printers. Also a business level antivirus at a great price. My office is right up here on 1020 Riverside Drive and thank you Celeste.

 02:59

I'm Celeste Nelson from Florida Insurance Services. We are a full full service agency. We offer like health products Property Casualty and commercial policies. I am your go to if you have a claim, you need some help to navigate the adventures of claim handling. I've worked with the Landry's on a fantastic cleanse. They helped with one of my clients. They were fantastic and very helpful for it. So that's what I do. Thank you. So last,

 03:32

jab, John

 03:34

are you doing major exploring with my wife? We started covering also install it I still install. We also run a cleaning business to carpet shampooing and floor refinishing on hot surfaces. And then he also handles residential and commercial sites.

 03:57

03:57

Thank you, Dave.

04:00

Good evening, everyone. My name's Dave Lewis. I own Selectric. I'm a local guy. I grew up in Webster and Thompson my whole life went to trade school. I do residential, commercial, and light industrial I could use all but I don't I have a great contact that he takes care of all my solar customers. I'm actually says in the paper that I can pick something I'm looking for a new shock for storage on growing my business a little bit in the spotlight. Now it's too small. So anyway, Moses, someone's gonna be great. My way that I'm a guy. Thanks. Thanks, Dave Morrissey

04:41

Hi, everyone. I'm Marcy. today. I'm Director of Marketing Communications. I take people out there. Yes, so dateable health care is the region's hospital and health care system. We have four health care centers throughout Windham County. Hospitals located in Putnam I am responsible for the organization's marketing, communications, advertising, public relations, website, social media, all of that fun stuff. I'm very happy to be here tonight. I'll be alternating visits to this meeting with my colleague Heather Connors, who's on my team representing marketing communications. And just to piggyback on what this gentleman said, David Moore has a wide variety of opportunities for employees to join our team political opportunities, as well as administrative and supportive. So if you know anybody that is looking for an opportunity right here and also wanted to share, is that my time thank you.

05:57

To Ken, I'm the Director of Planning and Development for the town of Thompson. Here really, as a member of the TDA have appeared to be a resource for you. So as always, if you have any questions about what's going on in town, I will do my best I don't know the answers to everything but I usually at least have some insight I can share.

06:15

Thank you, Dave.

06:18

David Bellamy paying hometown, the assistant manager from the Thompson branch right here. Come see me do you have any if you need any checking accounts, savings accounts for your businesses, personal whatever, you need credit cards, you know, I can do it. We do business personal credit cards, so you know if you're looking to you know, get a way to you know, fund your business.



06:41

That's a good way and is applying for business credit cards. So you got you got one, give your award stuff like that. So I can go on now. See me I can apply right right for you.



06:54

Hi, everybody, Kathy Kirk. I'm the director of sales at the Holiday Inn Express in Auburn, Massachusetts, about 10 minutes down to 395. We are a hotel obviously. So we have special rates for groups sports. Groups, weddings, bereavement rates, just about anything, you know, corporate travelers, special project rates. So I'm the person you want to see if you know anybody that needs a hotel room for any reason at all, and I want some really good thanks



07:28

even very Roberts from Jays building supply. Basically everything is run, what color you want to what's the proper team for the project, and all the support that you need. should also say if you're a member of the Chamber of Commerce, we'll have we'll be hosting



07:44

this month after hours and then five to seven on the evening of the 23rd of March. I love to see this group growing.



07:55

Thank you. How did you slip in without me getting to me?



08:01

That was great. Well, thank you.



08:02

All right. Sorry. What's your name? Good evening. My name is Bethany Terra Nova.



08:09

A new e commerce business here at Thompson. I sell liquidated merchandise and we're just looking to grow and expand and we also need a place to get deliveries. So that's



08:11

11 08:22

great. Well, thanks for coming. Out. I'm sorry. I didn't recognize you that it's terrible. Sarah.

08:28

I am. Therapy came with flawless painting and painting services to clean everything under the sun even the stuff I don't want to clean painting as well. Interior exteriors, small projects, big projects, little projects. Painting including me.

08:45

Thank you, sir.

08:47

Yeah, hi, I'm Keith Elliot, and I own East Coast video and Trump's been in business for 26 years and we specialize in converting old media to new media, meaning we transfer Old, old old movies or films or slides, videotapes, photos, all of those things to to digital tribes, to DVDs and things like that are very different. We also videotape events, but right now it's more blue more business with the transfer of events.

09:27

Key felt

09:29

everybody felt safe and sound tech solutions or do anything techie from old old stuff. I've worked on old turntables and eagles, everything new stuff, home theater, video cameras, camera systems, do a lot of Robell standard sets, all that stuff make their own more efficient and when we move on, so anything techie that you don't get all the tips you don't get just call me. I'm not saying I know everything, but I don't. Many of us don't know that more than most people. So I do a lot of work with churches, church, audio, church video, things like that. So you have any questions or if you know somebody that's looking to want to see their driveway on their phone or anything like that. I do phone training to make it maximized. I am Joanne Chanel. Do resource development, which includes grant writing and fundraising.

10:34

Thank you Joanne. Stephanie,

10:36

Stephanie. I own SP digital services. We specialize in social media and everything. Digital last right fulfillment team specializes in social media has anything quirky, organic or inorganic. attract clients to you. Take the guesswork out of it. Take the guesswork out of marketing. So you can focus on your business. Thank you everybody, I'm

 11:08

drinking join us my husband Bob. Nice and I work together with primerica financial services run a unique financial company that is helping mainstream families to learn more about finances so they can be properly protected, debt free and financially. Independent renewal a whole array of different services that help families out develop businesses. We like to do presentations for churches, schools, you name it, and I just love what we do. Thank you very much our offices and Millbury that we can help anybody and he still does a great job. Thank you, Jody.

 11:43

I'm Jody Erickson. I'm the owner of your page today LLC. I do custom website design and development. So we not only design and develop websites, we optimize them for search visibility. Just like Stephanie though she does a great job in social media by the way, you guys oh my god, she's a rockstar. I also do blog writing and ongoing maintenance for websites as well. A good phone for me would be anyone looking to either revamp their website or establish a brand new website presence online. So new companies, well established companies and everything in between visit your page today.com. To learn more. We're always on the same page. Right

 12:19

now, I don't need the timer. I'm Brian My business is B Tech Services I fix auto interiors. I repair I don't upholster but it cuts burns tears die leather. I also chair our town's Economic Development Commission. Done

 12:44

My name is Dan Bennett. I'm the owner of dBc solutions where we transform this space you live into a place you'd love to be. We use a pretty unique process. We do design build services for kitchen and bathroom renovations outdoor living spaces and old full Rome renovation edition projects. We use a pretty unique system from the very beginning where we have our customers potential customers send in a video of their current space and then we review the video, get on the phone, have a conversation, find out what's important, ask a bunch of questions and get some basic pricing information out there. So we make sure that we're on the same page for we waste anybody's time. And then we also have a unique system where once we get to that to the next step where we go in and do the design. I use my iPhone and we scan the inside of the current room and uploads into my computer and then I can move walls around at you know change the tiles make it beautiful pictures to show you before we ever start that we're before we ever signed a contract that's about the size of that thank you guys. Thank you everybody for coming again. And actually now I'm going to do my presentation. So if you guys don't want



13:55

to sit in front of probably don't want to



13:58

your feet you might be frozen that



14:09

working just the seven star there was five instead it was five it was frozen. That's what he said to me. So there's nothing maybe, maybe.



14:21

I mean, it seems like it says it's live there's four people watching them. And how do I turn this thing on? I'm sorry, I'm gonna be I'm gonna be standing right next to you bring along record. unblocked I'm sorry about blocking anybody how do I turn the projector on



14:47

toggle things you move left to right.



14:52

Go okay. So Towson networking, work glass make more money, all while having tons of fun as a member of Thomson business associations. So here we go. What are these give us, honey? Honey, very good. Whatever she gives us well, well. Very good



15:20

would a cow give us the valleys?



15:26

There's something wrong with that. What do cow give us? Give him the key word. They don't give us anything. Right? I gotta go. They give us nothing. What is the farmer have to do to get them out? Wake up at 4am Walk across the pasture full of tie at the cow's tail. How will the cow milk the cow? Right? You don't get we don't get them out for free. They don't just give it to us. So what does this have to do with networking? The farmer when he said before I am TBA member shows up at five o'clock because I specify five o'clock because a lot of people want to

come from the nuts and bolts of the meeting and that's great. But if you're in the TBA for business, then you want to be here at five o'clock so you can shake people's hands, schedule appointments, talk to people and come with us after the meeting because we usually always go out to Middletown and grill or pitstop for the whole group of us and there's another networking opportunity. That's where you get the value. Walk across the pasture. See prepared for the meeting, come with a plan. We're gonna get to more of that in a few minutes. Tie up the tech cast tail. Schedule One to one so actually take the time to pick out somebody that you think would be a good referral partner and make sure that you shake their hand and take your phone out, bring them in and schedule a meeting. Don't Don't just say oh yeah, I'll meet with you next week because we all know that how will the cow this is where I grabbed her around the neck and tell all your customers to sell to buy kitchens from me. I get there and I know thank you by the way we're getting to that to milk the cat. Get the referrals. Right. Okay, so scenario. Again, Sara, Sara sends me a lead for a new kitchen remodel.



17:32

So what are the two most important things that I have to do when I did Fabian freezer, Follow up? Follow up. Yeah, and what else? Thanks, Sarah. All right. So what everybody like I mean, we help each other he just makes us feel good, right? So if if and then when you get appreciated for that makes you feel even better and that makes you want to help people more so make sure that you thank the person that sent you the referral right away. And also make sure you follow up with the referral referral right away because at that makes people look back when you know, she sends me that referral and I don't get back to her for two weeks. That her friend is going to be like that guy he didn't call me back. I already hired somebody. Okay, so the only two things you need to do to have unlimited success in the TPA is be referral. And that's what we just talked about being a referral. Make sure that you're thanking people, make sure that you're following up because that makes you referral and then train the group to introduce you to your ideal referral. So we already talked about that too, in the sense of setting up one on ones right so and we're actually going to get to a little bit more detail about that here in a second. When you've cultivated strong relationships and change the other members to introduce you to your ideal referral success. And the TVA becomes inevitable.



Daniel Bennett 18:55

By the way, is any networking configuration that applies to the course. Okay, so, if you're networking is going to bring the results. He needs to know what results we want. And we need to know and develop a strategy to get those results. So setting business goals, doesn't this presentation has nothing to do with setting business goals. But we all know that we need them you got to set goals we've got to review them off. And this might include things like revenue to actually this breaks out revenue. skills you want to improve wherever you get your new clients from, what days will you be at work? How many hours will you work per week? Go a little too fast. But then so what does this have to do with with business networking? So same thing you got to set goals for networking. So who do you want to meet and why? So what I one of the things that I do is go in like the TPA roster or another networking group roster and just look it over and they find guys like Dave, because we're, you know, we're in the same kind of business so that I would want to set up a one to one with Dave, so that we can talk about our business and see how we can help each other. And the other thing about that is if you want to when you

set those things up, you want to approach it as how you can help them because we all know how busy we are and then somebody comes at you with what can you do for me you're like, see you later. So and gives gain mentality



20:23

how many referral sources do you want to add to your network? Who are that? What clients do you want these specific it's very important part of business, your business plan to know specifically who your ideal client is. Who meet your clients before we do so that's another thing that I'm thinking about, right like Dave might be out or Sarah, anybody to be a lot of people but I'm looking at that list looking for people. So Sarah is another good example because she might be cleaning somebody's house and they may be like, Oh, I'm so sick of this thing falling apart. I need a kitchen aide could be doing electrical anybody really but but the idea is to be pointed in and have a plan. Okay, so leveraging TV TV, TVA resources you want more referrals, more strategic one to one's professional development, coaching in or reading and just as a little side note we had and everybody knows that Allison? Well, everybody knows that Mike savage. His coaching is having secrets. He's a member of the TVA and Allison has signed up to one of his programs. Oh, wait meetings? Yes. You want more connections? Come early. stay late. We talked about that already. That's that's where you get the value out of the TDA. I mean, again, I love to have everybody here and when we're going through the the stuff that we have to go through that. That's great, but it's not where you're getting the value out of the DBA. For business leadership skills to the DBA leadership position. We need a secretary so just throwing that out there more referrals again, and now this one was for my settles on a dialed anyway, monthly presentation. So this is the first one obviously, but I plan on doing this on a regular basis. So obviously won't be the same presentation but I've already got a whole list of stuff that I've been praying and I've also talked to a couple of outside people that might come and talk to this mindset and stuff like that. Thank you



22:44

Thank you, Dan.



22:49

You're welcome. Thank you are you guys can come back up here with me



23:10

jobs electricians.



23:18

Okay, back to our agenda. So vice president of promotions. Jody, you're up.



23:25

My report isn't much different than the last one. One remarkable update. And this is just kind of a nerd thing. It's just kind of on the side. I did a PHP upgrade on the website to version 8.1. It's the latest greatest. It's just something that should be done periodically for websites update the PHP version to keep it up to date with technology and all that fun, nerdy stuff. Just that if I ever get hit by a bus or something, I'm not here to manage the website and somebody new comes in and they say hey, are you using the latest greatest version of PHP you can say well, yes we are. Because now we're gonna remember that but it's written right here. So okay, so all the renewing and new members have been added to the website. And again, just a note for any brand new members or even existing members. Have a look at your member listing on the website. I TBI connect.com forward slash members. And if you need any updates to your listing updates logo, or your contact information, just let me know email me directly. My contact info is right here. We are dying local pages gaining traction. We do have three members on there right now. If anyone happens to know any local restaurants, talk to them. Let them know that you know we'll have an exclusive page for them on the TVA website if they go and they'll have their own ad space for it on the website. And then you can talk about the benefits of joining and just like Ken said utilized the benefits of the TVA and all the resources that the TVA has to offer. I mean, there's networking, there's above events, there's promotion opportunities on Facebook you'll be listed on the website you'll have an opportunity once a month to be the featured business of the month guys, it's not just on the website, you'll have ad space on the Billboard and again, you know Town Hall brochure so there's a lot of visibility to be had. So if there's anybody that you know, that would like to join, let's really reach for that TV 100 goal, website search visibility. So previous month report showed that we had about 250 website visitors in this past month it increased by 100. So we've had more than three visits. So the most popular page being in order the homepage meeting minutes member directory, and both of the golf tournaments are gaining quite a bit of traction. So keep up the good work, everybody and rock and roll. Thank you, Jody.



25:39

All right, Brian, Vice President of membership report.



25:44

Well, as you know, we have last month we had what 54 members this month, we have 64, which is huge. And as Dan has mentioned, was starting to make some inroads in to getting our eateries because up until now, we had none. And hopefully we have kind of a peer pressure thing going once once we start to get them maybe the others will join in. And then we can use them as setups as part of our expo and our networking activities. What what the only a step I've been working on a brochure to see unfortunately, now we have too many members. It's gonna have to be it's gonna have to be micro because the way I have it, just just checking the layout. This is missing 14 that uh, oh, wow. So we're left to use one extra panel and because this would be Hindu, God could have it loaded people could download it. It's simple to carry simple to show to your friends. I also carry around our downloaded membership out. So if I have any kind of business in the area, car repair, whatever I can ask them because not everybody's ready to dwell just let me get on my phone. A lot of people really don't do that. So things like this at every little tool that we could use could help us. So yeah, I think that's it unless anybody has any questions. That's it for now.



27:36

Okay, thank you. Bryan. Treasurer's Report was emailed. It was emailed me read it. Yes. Thank you sir.



27:45

Treasurer report main account has \$5,631.60 outstanding check for 82 winning 160 308 is transferring from Pay Pal is not reflected in that balance. The Weekend Warrior account. This is probably a bit more of a choppy this afternoon. Just saying it's been \$220 is 240 \$2,483.15. Our fundraiser from the Legion on February 25. Raised \$1,690. That was just for



28:18

weekend warriors. Yeah, that was that was amazing.



28:22

It was amazing. We end up with 18 baskets which was amazing for our first one and it was just great. You can watch me on Facebook. As you know we get more your backup account has \$16,449.57 the Thanksgiving account has \$423.80 and the golf tournament has to be getting mountains as always 500 notables from Sandy is 64 members total. And we only need 36 more to hit our GPA 100 which is our goal for 2020 race.



28:57

That's fabulous. I forgot to highlight that that we are on track. We've been getting enough members every month more than to stay is like 3.8 members per month and we will get to 100 by the end of the year. So so far we're on track and we've got a lot of I know that there's at least two people in the room tonight that aren't members that are hopefully thinking about joining and I've got commitments from so many other people so I'm doing my best to follow up with those people and I think I know what's gonna happen. That's the plan.



29:32

Is it tva connect.com forward slash join



29:39

like this on Facebook and Instagram.



29:42

Do we have an Instagram



29:44

or Facebook really start making videos. Okay. Go in your TV report.



29:58

So I wanted to take a minute we are so proud of what we do a team to help the community and we just did our urine reports. And what we do is we provide reports to each town that we service which is Thompson copper, stock, and US services to platinum. So for fiscal year and we provided \$550,555 worth of services to people in towns. Wow. I mean it's significant and we value services or we get groceries is a value to groceries if we do youth mentoring is value to that service. And that's how we calculate it. And that is a \$48,000. And already eight months into this year where it's so insignificant we could not possibly do this. Obviously our donors and our supporters are a community effort. So thank you all for your time. And then the second thing I want to mention, I don't know if you all saw on Facebook yesterday the school there's their cereal challenge. Yeah, it was 16 over 1600 boxes of cereal it was collected. They didn't domino



31:10

thing in the school. We have a video of that right? Yeah.



31:13

And then all the kids walked while 980 kids walked over to their 1600 boxes of cereal. We have a lot of cereal. And I know and reached out to Sandy we want to get some to



31:25

you. I was I just been busy but I want I was going to talk to you about that tonight. Just coordinating my truck.



31:32

If you can come get it. Great if you need us to bring it.



31:35


We'll talk about it after the meeting. Thank you, Joanne. Okay, Tierra town planner you're up.





31:44


Yeah, so as always, if you guys have any questions please feel free to ask them in terms of things that are relevant to going on right now in this neighborhood, and that are of interest to this particular group. I'll actually start with the building that we're in the RFP for the reroof of this library is currently published. So if anybody in the TVA is or knows a local Commercial Roofer, they are accepting bids through the 24th of this month. And that redo of the roof is grant funded through the stainless steel grant program. So the town had a match of I think it was 125,000 that they've been socking away from capital, and we've got another 400,000 and change almost 500,000 I think, for the total project so that'll be happening here. This room. Last Monday, the Planning and Zoning Commission had a pair of special hearing that special permit public hearings, both of which resulted in approvals one is for the conversion of St. Joseph school to apartments that's going to be 14 units, single bedrooms and efficiencies which are crucial things missing in the sort of ecosystem of housing and the region's studios in particular. Not sure what their total timeframe is I don't even their transaction with the diocese is completed, but the permit is approved so the project going forward. And then the other one is the old superior bakery building, which again, the sale of the building is not complete yet. So I don't know when their start date is. But that is a special permit for a self storage facility, but we'll also include office space for rent, and some of that I think it tends to be for what you're talking about exactly, which is for contractor storage and offices. Again, I don't know his timeframe. So depending on what you guys needs are in terms of time I can certainly try to connect to or possibly try to connect you to the property manager for the big bill. If your needs are more temporary or short term. Just about ready I think finally to get the completed contract back from USDA on the ground for the programming of the 65 main project. So that is a partnership of five organizations in my office to be one of the other organizations, Connecticut rcmd, which is an agriculture advocacy group, agriculture and conservation agriculture, advocacy group, Eastern medical Conservation District, typing Planning and Policy room. To come together and create the structure of a public workshop which will probably take about a year to determine how to best program that future Small Business Center to best meet community needs. With some focus at least on agriculture and food system startups because we're well positioned for that year. But that wouldn't be an exclusive focus. So keep your eyes open from when we start to solicit interest in participating in that workshop process. Because as I've said in multiple public presentations about this project, I can imagine things all day long, but I am not ultimately the person that this place is going to serve. Right so we wanted to serve the people who are most likely to use it in the best way possible. And that's what that probably you're wrong here. Programming workshops. So that's, you know, the nutshell for the big things that are happening right now, as opposed to all the things that are you know, years out, but as always happy to take a shot that was on hold. Yes, no. There is a special permit that was approved for that building. That is that he has built. The owner of that building did not receive a license in the lottery. And we do not know where the next lottery is open. So he came for an approval for an additional permit to do an alternate use there. That's what ends up being most practical. So right now he's kind of in an either war. If he gets licensed for retail cannabis itself, he can open a shop there. If he does not he has a couple of options. One is this alternate plan to do like a, an arcade and pool hall thing. Another thing that he could actually do, because the special permit exist for the use of the Douglas cannabis. He could be a landlord to a business that is licensed but does not have a location. So anybody knows somebody who is licensed in the state of Connecticut for any of the technologies retail cannabis uses but they don't have a home base. I can try to connect it with that doesn't give me a rebate on it, but it is a possibility. And the status was off the caps by population so it is something that you know someone who is

interested and you know that owner is not interested in being a landlord but not an owner and we can find another suitable location. That is also a possibility. Yeah, questions for Tara with what's happening with the river bill is a long glacially slow moving complicated set of transactions. Last year. I was the lead applicant on behalf of the town along with the developer and grant program that was awarded last year who we expected to be able to go constructed around this summer. I still don't have gone through the final contracts because this very complicated ownership chain there. Which we do not about time, but also because it's \$2 million. So the back and forth on the legal is really, really time consuming. But this is the Attorney General has the final contractor review right now. So at any moment, I could be returned. And as soon as all of the parties have signed that unlocks the ability to start to


 38:33
work there.

 38:34
Now that brownfields cleanup is just the first element in a massive project we're probably six years in on a 13 year project. You know soup to nuts. But once that first thing gets going, I think you know everybody's going to be excited to see the activity. Let's fix it before All right. Well, let's get to that you remember me God? Did you let me ask you

 39:11
if another one hang in there and it's gonna fall back on five stories, the ground grounding to timbers pieces.

 39:22
I will put in the developer I still use the loading dock and I'm always nervous you know that's bad.

 39:36
All right. Good. Thank you Tara. Economic Development

 39:48
Okay, I have to apologize because I don't have tears memory and I rely on prior months minutes to jog my memory when I talk to you and the minutes are not available. So, a lot of stuff to you are already talked about on our running agenda. We monitor progress at 65 main. Our big push this year is what we're calling marketing of Main Street. So that includes the 65 main building, the superior bakery building. course we'd like to see some activity in Jilin Geez, you know, empty spot now owned by Fournier. We also keep monthly updates on the train

wreck Park. Right now we're trying to get status on activity of the 11th village which there's been no activity since early fall or late summer of last year. As you know, that's that would be another business opportunity for people. Having those buildings down there, you know, for instance, Sandy, Nasser and Larry grow he talked about setting up on weekends and doing joint taxes just to make it easy for for people to access it. So, you know, we're hoping to get some more activity as the year goes on in those buildings. And, yeah, I don't have any updates on any new businesses yet until I go and check our mail tomorrow or Friday. So I think that's about it for now.



41:37

All right, thank you, Brian. Now we have the winning radio report, miss, he's not here. So I'll take this. We have no buddy when he radio is on the third Tuesday of the month. So it's because of the way the month started this month. It's not next Tuesday, but it's the following Tuesday, which is day 21st. This is not a touchscreen. They always forget that. Yeah. I do that. So the 21st Anyway, and if for anybody that doesn't know. We have a radio liaison Missy DeRosa usually does it when she can most of the time. And then we have two businesses can sign up to go on radio and you go in with Gary. Oh, you get there at 730 in the morning. You go in like 735 Gary asked you a bunch of questions makes it super easy for you. I know it can be intimidating, but it's not because he asked you a bunch of questions and he's been doing this his whole life. So he just like knows what to say to you and like if you get stuck, he knows and he moves on and it's it's awesome. There's like no it's it's really a good experience every time I've ever done it. So I highly encourage you guys to use that part of this of the member of your membership and we need two people we need to businesses for next month. So



42:56

use this sign up to try to sign up form.



43:00

Well let me throw in if you go to our website. We're linked you can see the actual interviews and the actual interaction and see how easy Gary makes it for you. Because it is scary the first time you go you think you're gonna be on the spot. And you're really not.



43:19

The first time I went I had like three pages typed up and I was like I got there a half an hour early and I was sweating profusely by the time I went in there and then there was nothing that I was like, okay, cool. So anyway, yeah, so you can scan the QR code with your phone, it takes you right to the signup page and you can pick a time and a day that you want to go. I will not you can't really pick a time in a day or two people can go every on the on that Tuesday morning. All right. Um, so we're going to take a minute real quick right now because she just left, but Matt's here so Matt. We're gonna we have a new still not a touchscreen and



44:05

I know somebody gets a



44:06

touchscreen. Yeah, it's probably a good idea. Maybe by the end of the meeting, this one will work.



44:11

Alright, so I'm gonna ask everybody to stand as edit another thing. For people that don't know about this yet. It's we've initiated status a code of ethics for the Thompson Business Association, and we ask all new members to come to a meeting and be sworn in. So Matt, come on up front with us. But



44:32

You're the next contestant. I'd



44:35

like to thank the academy



44:37

to try to read this better than I did last time. All right. I will be fair, honest, impartial, respectful and professional and act in good faith and all my business relationships with my clients, trade partners, suppliers, the public and other members of this association. I will everybody says I will provide my services and or products as I have advertised or presented them for the prices that I have quoted. I will establish goodwill and trust among the members and referrals I received from this association. I will follow up with referrals I received from other members and through this association in general, I will I will maintain a positive and supportive attitude with this association and its members I will I will uphold the ethical standards of magnesite profession Excuse me. Thank you. Thanks, man. Welcome, Matt. By the way, real quick, he got here late so he didn't get to do his presentation. Matt is Oh, yeah, go ahead. Okay, you only have 45 seconds. Oh, real quick, right. Should



45:43

I time on the one?



45:44

Yeah. How old are the vinyl autographs? I'm John Charlton mass and a one stop shop for basically all your needs for anything to get your business and all different business cards, signage, vehicle lettering, clothing, business cards. Anything visually you can get you put your logo on it more or less than at the building. Do it for you like Ellison



46:10

pretty much. Cool now if you want to



46:12

sign in on them, and Allison, can you sign in and put your card in? Yeah, okay. Thank you. Okay. Weekend Warrior report. And then the golf tournament report and if there's any, like, planning for volunteers and stuff like that, just save that till the end of the meeting. Okay, so you're going to do the weekend warriors. Who else is brought to you? So you want to not talk about volunteering time for what you just want to know you can tell the volunteer times just don't start signing people up.



46:51

Okay, so a couple of things have changed. We have made a dedicated schedule for packing bags, dedicated time for seniors deliveries as well as the kids. So there's now a structure and we took it over the structure didn't exist. We didn't have a chance to meet the structure. So moving forward, volunteer time for packing bags, rearranging cleaning, whatever needs to be done is Tuesday evening, between four and seven. Anybody can come if you have responsible teenage children or you know children that are not you know, to running around you don't use your judgment on that. But they can come help to. That's Tuesdays from four to seven. The only thing that we do ask is that you let myself Dan or sandy know, just so that we can coordinate to make sure one of the three of us is there, no matter what turns terms of that. Thursday morning celebrities are at 930 Every Thursday morning to the kids in schools. I do need two or three people that can help with that. It doesn't have to be every Thursday so Jeff French was doing it and he like tore bicep or something crazy and he's out for a while until that's fixed. So he was one of our volunteers and we have two other that were volunteering that decided they're not going to do that anymore. So I definitely need some extra hands on Thursday mornings. It's literally less than an hour. Like usually a half hour. I have already loaded with load and burden. So that's for Thursday's. this coming Tuesday is a truck week. I have normally Nick would go with his boss truck. Nick is in Florida. Due to liability of somebody else taking his truck. We cannot use his truck. We do have a truck like a pickup but it's supposed to rain Tuesday. So there's a need for a box truck or some sort of enclosed trailer if anybody has access to that that they're willing to let us borrow on Tuesday afternoon, roughly 11 o'clock on Tuesday, and it'll be back in town probably before for as empty, maybe five. So if you have that availability, let me know let dad know so we can get that coordinated because right now we're not sure what we're doing and I'd rather not rent a U haul we could have someone that can offer that to help us the less money we spend out of pocket not on food, the better off the kids are in general. Not that we can't we just it's just makes common sense. What, six months well,

 49:23

thank you. It's not big enough. Now we need to be able to put 6005 to six plus it's been pretty heavy to it. So, but thank you I appreciate that now.

 49:36

The other thing I wrote all this stuff. Send a message this Saturday. So we have bags packed right now for this week coming up. But because this week was kind of a weird week and we have food coming in Tuesday that would be normally a day we would do bags this Tuesday evenings. This Tuesday being a food delivery week. I really don't want to do bags on Tuesday night. So I'm willing to do a Saturday this Saturday 11 and two if anybody's willing to come and help me get back to that on Saturday for the week three. So just throw that out let me know shoot me a text whatever I know everyday is weird, but that way we can get Week Three done and not have to worry about week three plus seniors plus delivery all on the same week. Because we also need this week to get the seniors time. So what we'll do is empty the truck and get the senior bags packed on Tuesday. And if we can have the kids done and not have to worry about that on Tuesday, it just makes the flow even better. I don't want to be here until 10 o'clock and I have extra saying so just let me know but I think that's that's

 50:43

it on good. Thank you, Celeste. God. Sorry, Chris. Weekend Warrior. I mean the golf tournament. Thank you. Oh,

 50:54

it's just my question is regards to the text, text that we're all on. If there's a way that people on the group text can remember if you're just sending a message to one person or two persons, can you please just send it to them instead of on the text? This is really getting over done with so many texts. Going back and forth. And there's been times I've been in a job I'm at a church. I leave my phone up in the sound room and I'm downstairs in the sanctuary My Father's Day obey something when they hear it and the guys open the sound like Phil your phones blowing up. And that's just one example when I'm at jobs and stuff, it's just not very good. Certain time so if you can, those of you that are on the group text there's been many times I wish I could have deleted my name on the group text. I'm not sure if any others have done that. But I know it's it makes you not want to be sometimes. So at this point. Well, I don't think it works that way. So just remember, if you could just send text to one or two people instead of the whole group we would really appreciate

 52:10

so thank you for saying that it needed to be sad. I didn't think about it, but it is important. I think it's I think it got a little better if somebody already did say something about it. But but but yeah, absolutely take that should be specifically for like, hey, we need volunteers today. And

that's it and as soon as it gets to be a different conversation just take it outside of that group and talk to who you need to talk to. Agreed. Okay, I'm sorry. Go ahead, Chris.

 52:37

That's okay. Here we go. Again, just to let you know, five years ago, we were looking at the the Weekend Warrior Project was expanding and we were looking for ways to raise money and I opened my mouth had a meeting and said, Why don't we Why don't we get a golf tournament? And they said, okay, and they said sure who's gonna work? I don't know. And they said, Well, you know how to golf. You can run it. I said, No, I just gave you the idea. But anyway, I'm so happy that I did. And now Celeste, my wife is a co chair and it's already the fifth year that we're running it and we already started rigid. We already started on meetings. That here at five the next meeting is April 27 at 5:30pm. But I had we have a new, updated sponsor, sponsorship opportunity. She said there's a coupon code we'll be able to you'll be able to download it off the website. So if you I'll leave these up here, if you want to sponsor his sponsor for the further golf tournament, albeit you know whether it be a gold, silver or bronze or just a T sponsor. Also, if you just want to advertise your business, you can do a gift basket or something like that. What is it called the primary school the majority majority because it's way to advertise your business and again, it raises a lot of money for the for the weekend warrior project to the golf tournament. I think that's it. I'll handle this lesson.

 54:20

So some people have been asking who is on this committee who are basically for doing this. We do have a lot of fun, and it's very organized. So Chris and I are co chairs and for our 50 are now and we've actually broken down how the program in the day works. So we have someone who's in charge of registration and all the money and that's it. She's our treasurer, she's bonded. That's her job. That's that sort of thing. Okay, she's going to do the raffle. Excuse me. The drawing with Missy and things like that. Message brochure is our person that's in charge of all of our volunteers. If you say to me, Hey, I can give you an hour. You're gonna talk to Missy, and I have everybody's phone numbers here. Okay. The signs and the banners are all being done. by Jeff French. He's going to be in charge of soup to nuts. Dan gives me 1200 hotels and says I want to be a gold sponsor where and put him on the list. So that way, Dan, make sure that he gets put on the gold sponsor better. And then he gets assigned he gets his advertisement, why and why he gets all the perks that come with that sponsorship. Because it's not just a sponsorship. There's perks that come with it.

 55:37

I'm gonna be a gold sponsor, by the way.

 55:39

Thank you. Thank you. We have goodie bags that we give out to every golfer who place anybody here want to put something in the goodie bag. Charlene likewise is in charge of the goodie bag. Okay, you have to have the stuff to her, or to the meeting by September 1 gives

her 10 days to kind of get the goodie bags packed, ready and organized. Okay, she calls it a crew and believe it or not, she's gonna call on her mom and my mom and some of the other people that are just gonna come in and make these bags but we're really also looking for a bag sponsor. Okay, a bag sponsor is we had a beautiful, insulated lunch bag last year. Done by Don to do landscaping. Okay. Your name goes on whatever bag we choose. The bank bank hometown was our sponsor for our first three years they were fantastic. They made beautiful bags and all kinds of parks and things in it. Still



56:37

got a couple of those.



56:38

I do two ones. In my car now. Golf, tea gifts and prizes are Ken Beausoleil and Chris Nelson. They're going to be kind of in charge of kind of a package program that we're going to buy for some of our our prizes and our gifts for the thing So together we're all a well oil team working together to get this tournament prepared for a very happy and very successful event raising money for our children and our seniors. This is on September 15. Okay



57:17

we're going to ask you if you want to take some of these flyers, bring them to your employers, for them to friends. Maybe you have a friend who runs a business or something like that, that maybe they just want to be a T sponsor. Maybe they want to be a higher sponsor. Maybe they just want to bring as an investigator. That's okay for them to do.



57:35

Yeah, we'll bring some to be an item or morning if you give us you had enough of them. We'll take 15 of them for being an item or a morning.



57:43

Oh, perfect. So we'll get to the pile. So, this year's goal, this year's goal because our need is becoming greater are seen for now up to 76 or 7575 of our seniors are now 275. We don't know what our kids numbers are going to be for next year, but they continue to grow. We right now feed 195 people every single week. Okay. Our goal this year is \$20,000 profit to feed these kids to make this happen. And whoop we all can do it together.



58:22

Go to the schools this morning and the families that we are servicing are in need of other things. So there might be some changes as time goes on and folks that need to happen but the

need is becoming very much greater. I'm sure team has teamed up to the difference between last year and this year even with a cost of everything. So



58:40

it has a lot one last thing as of right now for the first four years. We've raised almost \$50,000 first year was 6500. And it's just grown and we appreciate everybody's help and



58:55

yeah, what will we last year 15 Five, right and we've been higher than that. So but yeah, I mean, how many teams were that was that?



59:10

Four and what's a sell out 36 so easily going to be over 2000 If we can just sell it out. Right? It's 12 more teams of four. So if you know anybody that likes to play golf and they have a business they want to get out there and play golf,



59:26

always keeping their prices the same as last year for the golfing. So they charged us \$56 A golfer they now charge when you go during the week or during the weekend. \$70 to evolve the the buffet is staying the same.



59:44

Nice. Cool. That's awesome. Before we go on, Allison had missed the opening remarks. She's good. Oh



59:57

unofficial my request here. My children both play recreation for the town of Thompson. And the town of Thompson has not had a girls softball team in years. We just don't have the enrollment. And this is mostly for middle school girls Middle School, some high school. We have about six girls currently signed up I had been in touch with the league and we need five more players. So we can actually have a



1:00:22

town lead what ages



1:00:24

it's a middle school. So nine to 15 is the age range is what we're looking for. So if anybody knows of any girls in that range within the town, who would like to play or is interested in playing for the first time we'd love to assign roles. My daughter was first time last year. We kind of work with them to help them learn the game. We see five more to live in town. Yeah, we have to live in town. Last year because we didn't have enough girls. We had four we had to take on the Putnam, which isn't a bad thing, but it'd be nice to have Thompson have their own their own town. And at that point, we might need a sponsor. So it might be a way to advertise for your business to



1:01:06

just go out there. So thanks, Alison.



1:01:09

Yeah, so because the peacefulness fonder here and 88 and more for that softball team, but then that's fine. Yeah, yeah. Yeah.



1:01:29

Do you have to live with so you'd have to go to school? You have to be a resident in Thailand. You could still I just went out there.



1:01:43

Please. Thank you, Allison. Appreciate it. Okay, so moving on to our special orders. The first thing is the spring mixer. So unfortunately, bank hometown has a conflict this year and they can't host the spring mixer. So we're now looking for a venue for that one. I don't think it's going to be hard. To find. I have a call into Middletown. And I was I think if we if we all go to mill town tonight, we'll we'll send a little video of all of us hanging out at Milltown today. To give him a little love poking. You know but it's time to tell the pitstop has has said they want to do the next one. So I mean that we can move that up. But we also have Max I haven't talked to max drafters. drafters is we're just in limbo when they said they were going to join but we haven't they haven't actually done it yet. I want



1:02:42

to keep it with a member if we can. Thompson has



1:02:44

a pizza to Steve. That's what I'm told. I left a voicemail for him the other day and I said please

call me back. I want to talk to you about it. I think that would be a perfect thing for him to get that out in the spring but



1:02:59

no it's this conflict. Is this something that if we had to we could move the date.



1:03:04

Yeah, I don't see why we can't move the day nothing says still have back home. We wouldn't be better off for the day because it's not on our meeting night. We we every going forward we said we were going to move the date I already but we were going to keep that one because it was back hometown. And we're going to do the same thing we did last year. Yeah. And we



1:03:21

so we could do we can



1:03:23

we can shift the date around. Yeah. So any other input about that? Is anybody have anybody else have any suggestions of possible venue? For the spring mixer?



1:03:36

I have an idea, but we have to figure it out. I'll talk about it. Okay. We can have a tea party.



1:03:44

Cool. That's a good idea. I like that idea. I like tea parties. Okay, so that's a good idea. All right. Sorry. Then the next. The next one is the summer mixer and that's scheduled for July at then we have a commitment from the pitstop pub to host that one. So we're going to need some. I'm not going to get into that now, but we're going to need some help. With some organization and stuff like that for the spring one is in May, and currently it's scheduled for the 10th but we can we don't know for sure that that it's gonna stay that day. I'm sorry. And then so then yeah, the only other thing here that we want to talk about is the TBA on weekend warrior insurance. So Celeste asked me to put this on the agenda tonight and it is an important topic. We as you see if you're looking at the agenda, we added some coverage because I called our our agent Ross obviously, you know, Ross last and I told him what we were doing with the weekend warrior program. And I asked him to like go over it and make sure that we weren't gonna get in trouble. You know, if somebody got hurt or something, so he did and it was, you know, he said, Yeah, you need a little bit more. coverage, but it's really it's really not a big deal went up \$194 a year. And that covers us that gives us the added coverage that we needed was borrowed and unknown. So when any of us that are driving around town with our own vehicles, and we're

dropping off bags, or whatever we're doing, that's a liability, our insurance if we if somebody were to get hurt, or we were to do property damage, it's a good possibility that our personal auto insurance, they would cover our vehicle, but they wouldn't cover whatever damage that we did or if anybody else got hurt. So that was we needed to add that on for that. So our new total for the year for everything is 1443. That covers us for all the events we do. That's everything so so last point is that when we started this, the the weekend warrior, the golf tournament was paying a higher percentage of it. We had decided that we were going to split it up because at the time, that was the only event that we had, and so they were paying a higher percentage of it than we were. So the the so what are you proposing

 1:06:14


actually so what I've suggested to you is, since the TVA is doing mixers, the TVA and also encompasses and umbrella is kind of the weekend warrior program. If instead of the golfer paying two thirds of the premium, and TVA paying the other third, you know, maybe if we look at changing that up to a 5050 or, or 6040 Split instead because the golf tournament liability isn't as high as the liability that we have with people in the mill. During the food. We God forbid somebody has an allergic reaction or something to a food that we provided. They come back to us and come after us. So I think there's a little bit more liability that is spread out in a different fashion in a different way. So my my question is, is can we just look at how we split that premium? My next question is, is we pay that premium in certain certain increments. If we pay that premium in full, we're gonna save all those service fees every month that we're paying. So it's like taking \$10 and throwing it to the shredder. So we pay it once once done, get it done, and it's over with

 1:07:42

which I agree with 100% As long as we have enough money in the account, which I think we're probably do at this point. It's just, you know, like when we first did it, we took the payment option because we didn't have a lot of money in the account. We only had 20 Something members and so we should be fine with that and it shouldn't be a problem. I don't have a problem with that at all. I think going just 5050 on it for now. And then even maybe next year we revisited again after after the TVA does four or five six events this year, and then we we make it so that your the golf tournaments only paying a fair portion of it but but I if I'm okay with going to 5050 and then we just have to talk to Sandy before we make an actual decision on whether we're going to pay the whole bill at once or no. Yeah, but I agree with that tip. So is Does anybody else have any input on this?

 1:08:34

No, I agree with paying the whole bill also. Yeah, as long as we can do it. I think it's the way to go. Right?

 1:08:40

Absolutely. Okay, then. Anybody? Would anybody like to make a motion to change that to 5050? And second, for a second. Is it all in favor? Aye. Anybody opposed? eyes have it. Thank

3838. And second, for a second, is it all in favor? Aye. Anybody opposed? Eyes have it. Thank you. Thank you for bringing that to the table. And that covers that. We're 20 minutes early. Does anybody have any special announcements? Anything they want to talk about?

 1:09:09

One thing I forgot what weekend warriors I did speak to the high school I don't know. I can't say people will find out and just didn't like King like me. It's easy. But they have a volunteer program. Pride students or some sort of program. They are going to volunteer once a month to do something with the weekend warriors whether it's packing bags, stocking shelves. And anything like that. And the first one is going to be April 19. So they're going to come during the school day, you're going to do their volunteer time at the middle and get that taken care of is going to be at least once a month. And we've actually had a couple of the kids who emailed me that say hey, can we come on Tuesday nights when you guys do your thing? So that'll be great to have some middle school high schoolers, whatever that age range, they're older, there's, they're the same kids you see cleaning in the firehouse and when we saw that posted, that's what they did today, because we couldn't get the timing right, but that's a good thing too.

 1:10:05

Right. Cool. Okay, any other special announcements before we wrap it up before we draw the business of the month business? Yeah, business figures. No, all right. Let's do it. Who wants to visit Sure. Bethany. You want to draw a card, Boris.

 1:10:30

It could happen. Again, I apologize. I forgot to bring our list. But we have a rule whoever wins, they get posted on the town. side. And so we have a kind of a rule. You can only win every six months.

 1:10:50

Right? Yeah, just just want to be fair, so he's not just waiting it every month and

 1:10:55

I forgot to bring our lists so we can only hope all right. That's great. All right. You really have to join now. Louis electric. Oh Jay.

 1:11:21

We're gonna put it back then because only members can put your name and details give me a very stern Oh. Well, you know, had you been a member of your business



1:11:39

do you know it's possible?



1:11:40

Yeah, cuz the business of the month it gets featured on our website. You get your name on the site for a month a lot of respect goes with that. It's yeah, if you if you're Chris Nelson, the same goes for today's



1:11:57

It's our new member. Vicki. She had to leave early. Okay, good. Awesome. So you're gonna need to keep this



1:12:07

townhall and she'll be on the same.



1:12:10

Yeah. Okay, so that's it. The meeting is adjourned at 6:44pm Thank you all for coming. Can Can everybody just grabbed their chair and put it on the stack in the back of the room and we're gonna have to put these tables already as well.



1:12:37

targets to Heather, Cassandra. Okay.



1:12:42

I'm gonna find out. She was when I came down. Okay, the referral for that woman, the woman that I'm in contact with for that job. So I gotta find out if you're sure you want me



1:12:55

to ask somebody else? Yeah, for sure. On the other



1:13:08

coalition as long as have to say that. She said she takes a picture of Oh, alright.



1:13:27

I want to start I want to say she is excited about it. I don't want to forget



1:13:42

we need to get right here. Now the good news is you can take these Oh, perfect.



1:13:59

So you think something like this would be different?



1:14:07

So just so you're out? Yeah. I mean, as far as that because Oh, okay. Because as far as setting it up, I've worked with publisher all the time. Yeah. Well, at one time I was going back to public employment. As much as I hope I already mentioned, we're going to try to build out and more commentary on the public well being of our conversations the Liberal Democrats



1:14:43

character in the language character. Like I said,



1:14:50

Then continue there, but this will give me the news.



1:14:54

Okay, this is this was our this was like 2015. No, I just wanted to be out of luck, because I started taking advantage as often as we can get



1:15:31

right to it, said I weren't sure what it was, because I got as I was filling it up. I was pretty sure. I was going to get 10 More what are we going to put through the scriptures to share with the group some would have to be super easy



1:16:09

way back when we ended up not working together because he was able to resolve this issue. But yeah, maybe



1:16:19

there was a new icon there wasn't actually



1:16:21

and that was a dress that I want you to what I had in front of me didn't have to do because I have to remember that. Oh yeah. I forgot



1:16:48

to say anything, you know, like knowing you have never been to the doctor. But he really was good. And he really was.



1:17:03

Yeah, yes. So I'll be running crazy because